





## STRATEGIC APPROACH

Due to the current situation in the real estate market (vacancy rates of commercial real estate in Berlin are at around 1.5%) we start with our intense and above average research into our client's needs and wishes about 1.5 to 3 years in advance of the relocation. **This dedication to finding the perfect listing and our expertise as project developer and owner gives us advanced knowledge about impending changes of tenants and we are thus able to offer these listings at a very early stage.** [FIND OUT MORE]



## **INTEGRATED APPROACH**

We have a team of experts and specialists who are in the right place at the right time to achieve the best possible results for you. In addition, we collaborate with over 1,300 property owners and our portfolio boasts more than 2,300 office and warehouse spaces. Thanks to our knowledge about impending changes of tenants and our unique property owner network, we are able to work out real estate deals before they even hit the market. **You only view listings that offer you an extremely high closing ratio. This way you save time and money whilst enjoying the highest level of expertise and professionalism.** [FIND OUT MORE]



## **NEGOTIATING ON EQUAL TERMS**

Thanks to our experience and awareness as owner and project developer we have learned to understand our partners and we collaborate with everyone on eye level. This creates a basis of trust and makes our advanced knowledge about real estate offers possible. **The trust of the tenants allows us early access to objects that would otherwise not be available. This leads to a high rate of closed deals – to the full satisfaction of all parties involved.** 

[FIND OUT MORE]

## SECURE YOUR EXCLUSIVE LOCATION IN BERLIN EARLY

We recommend our clients start planning approximately 1.5 to 3 years in advance of a relocation. This lead allows us to systematically search according to our client's wishes and compile an attractive and suitable offer.

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